




HISTORIC
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TENNESSEE

ITEM #6
WRKS 11/09/2010

MEMORANDUM

November 1, 2010

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator 
Russell Truell, Assistant City Administrator / CFO
Mark Hilty, Water Management Director
Brian Wilcox, Purchasing Manager

SUBJECT: Consideration of a sole-source purchase from Neely Coble Company of Nashville in the total amount of \$45,498.00 for exchange of a dump truck cab and chassis for use by the Water Reclamation Facility of the City's Water Management Department

Purpose

The purpose of this procurement is to replace the cab and chassis for a dump truck assigned to the Water Reclamation Facility of the City's Water Management Department. This vehicle is used to haul biosolids, the byproduct of the City's Wastewater Treatment Plant.

Background

The Water Management Department acquired, pursuant to Purchasing Office Solicitation No. 2007-040, at a cost of \$103,101.00, and first put into service on July 3, 2007, a 2008 Freightliner M2-112 (tri-axle) with a Rogers dump body. Due to performance issues with the truck, staff has asked the vendor awarded the purchase, Neely Coble Company of Nashville, for a proposal to replace the cab and chassis with a new one, and to transfer the dump body from the 2008 model to the new chassis.

Financial Impact

Neely Coble Company has proposed to exchange the 2008 cab and chassis with a 2011 Freightliner M2-112 cab and chassis that substantially duplicates the 2008 cab and chassis except for the engine nameplate and except that the engine would be designed to meet current emissions standards. Including transfer of the dump body from the 2008 chassis to the 2011 chassis, and including credit for the 2008 chassis as a trade-in, the proposed fee for the exchange is \$45,498.00. Estimated time of delivery to the City of the 2011 cab and chassis with the dump body installed would be 90-120 days after receipt of order. This purchase, which would be allocated to the Water Reclamation Facility of the City's Water Management Department, is not budgeted.

Options

1. The City could reject the proposal to exchange the 2008 model chassis for a 2011 model chassis and put the 2008 model chassis back in service.
2. The City could accept the proposal to exchange the 2008 model chassis for a 2011 model chassis.

Recommendation

Due to performance issues with the 2008 truck, staff recommends that the City accept the proposal from Neely Coble Company of Nashville to exchange the 2008 model chassis for a 2011 model chassis, in the amount of \$45,498.00, including transfer of the dump body from the 2008 chassis to the 2011 chassis, and including credit for the 2008 chassis as a trade-in.