

City of Franklin Addendum No. 1 to

Purchasing Office Solicitation No.: 2020-007

1. Solicitation identified: This Addendum No. 1 applies to the following procurement solicitation:
supply and delivery of sludge polymer for wastewater sludge dewatering
Purchasing Office Solicitation No.: 2020-007
2. Notice to Bidders publication date: **August 15, 2019**
3. Solicitation release date: **August 16, 2019**
4. Addendum No. 1 release date: **August 22, 2019**
5. Mandatory pre-bid bench testing:
 - Primary date (to be used unless 1.00 or more inches of rainfall is recorded at the Water Reclamation Facility during the calendar day preceding): **August 28, 2019, 10:30 a.m. Central Time**
 - First alternate date (to be used only if 1.00 or more inches of rainfall is recorded at the Water Reclamation Facility during the calendar day preceding the primary date): **August 29, 2019, 10:30 a.m. Central Time**
 - Second alternate date (to be used only if 1.00 or more inches of rainfall is recorded at the Water Reclamation Facility during the calendar day preceding both the primary date and the first alternate date): **August 30, 2019, 10:30 a.m. Central Time**
6. Mandatory belt-press testing: **to be conducted by appointment made in advance for any Wednesday, Thursday or Friday during September 2019 at 7:00 a.m. or 11:00 a.m. Central Time**
7. Deadline for optional submittal in writing of questions of a non-procedural nature seeking to clarify or revise any aspect of this procurement solicitation: **October 1, 2019, 2:00 p.m. Central Time**
8. Bids submittal deadline and scheduled opening: **October 10, 2019, 2:00 p.m. Central Time**

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9. Tentative date of release of City's tabulation of bids received and notice of intent to award: **November 8, 2019**
10. Tentative date of award: Meeting of Board of Mayor and Aldermen at which the procurement is tentatively scheduled to be awarded to the responsible bidder that submits the lowest priced responsive bid: **November 26, 2019**
11. Target effective date for term of award: **on or about January 1, 2020**
12. Addendum:

In reference to the City of Franklin's August 16, 2019 Purchasing Office Solicitation No. 2020-007 for the supply and delivery of sludge polymer for wastewater sludge dewatering, the City has been asked certain questions about the solicitation by one or more vendors who are potential bidders.

The purpose of this Addendum No. 1 is to announce the City's responses to the questions that have been asked to date.

Please note that the submittal deadline and scheduled opening of all bids received remains unchanged and is:

October 10, 2019, 2:00 p.m. Central Time

Below are the questions asked to date and the City's responses thereto:

Q1: Please provide the tabulation of bids from the most recent time the City awarded the procurement of sludge polymer.

A1: The tabulation of bids from the most recent time the City awarded the procurement of sludge polymer, for City Procurement Solicitation No. 2016-004, is attached to this Addendum No. 1 as Appendix B. Please note that, for purposes of calculating the monetary value of each bid for Solicitation No. 2016-004, the City specified an estimated annual quantity of sludge polymer, whereas, for Solicitation No. 2020-007, the City has specified that the quantity of bid chemical necessary for the City to achieve the City's wastewater sludge dewatering target per U.S. ton of dry sludge shall be determined by pre-bid bench testing and belt-press solids analysis conducted at the City's Water Reclamation Facility for each sludge polymer product to be bid.

13. Acknowledge addendum: Bidders shall acknowledge this addendum on the Bid Submittal Form in the space to the right of the text on that form that reads, "Acknowledge any and all issued addenda to this solicitation."

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14. Questions seeking to clarify or revise the procurement solicitation: Questions seeking to clarify or revise any aspect of the procurement solicitation shall be submitted by contacting:

City of Franklin Purchasing Office
Franklin City Hall, Suite 107
109 3rd Ave. South
Franklin, TN 37064
purchasing@franklintn.gov
Tel: 615/550-6692
Fax: 615/550-0079

Such questions of a non-procedural nature shall be submitted before the deadline for optional submittal in writing of questions of a non-procedural nature seeking to clarify or revise the procurement solicitation.

Such questions of a procedural nature may be submitted either before or after the deadline for optional submittal in writing of questions of a non-procedural nature seeking to clarify or revise the procurement solicitation.

Depending upon the inquiry, the City may request that the question seeking to clarify or revise any aspect of the procurement solicitation be submitted in writing, and the City may choose to announce, typically in the form of an addendum, both the inquiry and the City's response thereto.

15. Communication with City during procurement phase: Any questions seeking to clarify or revise any aspect of the procurement solicitation should be addressed to the City as described above. Until the procurement award has been made, suppliers / service providers shall not communicate about either the content of or the procurement process pertaining to this procurement solicitation with any official, employee or other representative of the City except through the City's Purchasing Office. The City reserves the right to disqualify any supplier / service provider that initiates unauthorized communication with the City during the procurement phase (that is, the period of time between when the procurement solicitation has been posted on the [Business Opportunities webpage](https://www.franklintn.gov) of the City's website (<https://www.franklintn.gov/>) and when the procurement award has been made).

Tabulation of Bids*

| | | | | | | | | | |
|--|--|---|--|---|---|---|--|---|--|
| Purchasing Office Solicitation No.: | 2016-004 (sludge polymer) | | | | | | | | |
| Notice to Bidders published in the Williamson Herald on: | 8/20/15 | | | | | | | | |
| Number of vendors that were notified of / that responded to this solicitation for bids: | 19 / 5 | | | | | | | | |
| Date and time bids due and publicly opened: | 10/15/15 2:00 PM | | | | | | | | |
| Present at opening of bids: | Adam Karakas of Tidewater Products; Russell Sullivan of the City of Franklin Water Department; and Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office | | | | | | | | |
| Target meeting of BOMA at which recommendation is scheduled to be considered: | 11/24/15 | | | | | | | | |
| Bids received from: | Bid No.: | Does the bid include all required documents? | Does the bid MOES¹? / If not, how many exceptions do not MOES¹? | Total quoted unit price per pound: | Specified estimated quantities per year (U.S. pounds): | Total delivered bid price for specified estimated quantity per year: | Delivery terms / Payment terms: | Estimated time of delivery after receipt of order: | Bid and bid pricing is valid through: |
| American Development Corporation 821 William D. Jones Blvd. PO Box 620 Fayetteville, TN 37334 W. Michael Wetherington, CEO 888/542-8561 mikew@adc-chem.com | 1 of 1 | Yes | No / 1 (percent total solids) | \$1.70 | 23,000 | \$39,100.00 | FOB destination, freight prepaid / net 30 days | 1 day | 10/14/16 |
| Brenntag Mid-South, Inc. 1405 Hwy 136 west PO Box 20 Henderson, KY 42420 Tyson Schnitker, Branch Manager 270/830-1259 | 1 of 1 | Yes (CoF notes bidder's CoF Bid Submittal Form indicates bidder is not competing for sludge polymer) | Yes / Bidder takes no exceptions | \$1.50 | 23,000 | \$34,500.00 | FOB destination, freight prepaid / net 30 days | 3-5 days | 12/31/15 |
| Jones Sales Company 620 Forest Drive PO Box 341 Humboldt, TN 38343 Joe Jones, Owner 731/234-2825 jonesj784@gmail.com | 1 of 1 | No; bid includes obsolete version of CoF Bid Submittal Form, is missing p. 8 of the CoF Specifications and is missing references. | Unable to determine | \$1.35 | 23,000 | \$31,050.00 | FOB destination, freight prepaid terms not acceptable to bidder / net 30 days acceptable | 5 days | 12/31/15 |
| Polydyne, Inc. One Chemical Plant Rd. PO Box 279 Riceboro, GA 31323 Boyd Stanley, Business Director 912/880-2035 polybiddpt@snfhc.com | 1 of 1 | Yes | Yes / Bidder takes no exceptions | \$0.84 | 23,000 | \$19,320.00 | FOB destination, freight prepaid / net 30 days | 3-14 days | 10/15/16 |
| Tidewater Products, Inc. 4520 Brookside Road PO Box 23181 Toledo, OH 43615 / 43623 Adam Karakas, President 419/534-9870 akarakas@tidewaterproducts.com | 1 of 1 | No; bid is missing CoF Affidavit of Drug-Free Workplace. | Yes / Bidder takes no exceptions | \$1.14 | 23,000 | \$26,220.00 | FOB destination, freight prepaid / net 30 days | 15 days | 12/31/15 |

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid